

Netmon Partner Application

We are pleased that you have expressed an interest in becoming a Netmon Partner. This information will be used to evaluate and establish your Company as a Partner. Please return this completed form, attaching additional sheets as necessary, to:

Netmon Channel Sales
4525 Rhodes Drive, Suite 200
Windsor, Ontario, Canada, N8W 5R8
FAX (519) 944-4867

All information will be held in strict confidence and is used solely for the purpose of evaluation.

Contact Information

Company Legal Name:		
DBA:	Application Contact:	
Office Mailing Address:		
City:	State/Province:	Zip/Postal Code:
Phone Number:	Fax Number:	
E-Mail Address:	URL:	
Shipping Address (if different)		
City:	State/Province:	Zip/Postal Code:
Accounting Contact:	Phone Number:	
Purchasing Contact:	Phone Number:	
Marketing Contact:	Phone Number:	

Company Information

Years in Business:

Type of Business: Corporation Partnership Sole Proprietorship

How would you classify your company? (Check all that apply)

- Reseller VAR Systems Integrator Consultant Education
 OEM Chain Franchise Distributor Mail Order
 Other:

Describe any vertical markets that you service:

Revenue Last Year: \$ Projected Revenue This Year: \$

Revenue Percentage: % Hardware % Software % Services

What geographical areas does your organization serve?

- Local (60 Kilometer radius) National
 Regional (500 Kilometer radius) International

Total number of employees:

Number of employees that would sell Netmon products:

Full time internal salespersons Outside salespeople
 Regional (500 Kilometer radius) Post-sales engineers

Indicate below what types of marketing activities your Company engages in. If available, please attach samples of your most recent marketing activities:

- Seminars Newsletters Print Advertising
 Trade Shows Direct Mail TV/Radio
 Internet Email Other:

Please list software vendors, hardware vendors, consulting firms and/or systems integrators with whom your company has a business relationship. Include any existing certificates (i.e. Microsoft Solutions Provider, Microsoft Partner, Cisco Partner, IBM Business Partner, etc.):

Please list any relevant business relationships and alliances, including anyone you would partner with to solve your customer's end-to-end solution:

Please provide a description of value-added services that your company offers (i.e. reseller of software, network integration, training, installation):

Please provide a list of any products that you sell that might compete with Netmon:

The statements provided in this application are accurate to the best of my knowledge.

Completion and return of this application does not constitute acceptance by Netmon Inc. of the undersigned as a Partner. Netmon reserves the right at its sole discretion to deny authorization for any reason. Failure to sign below will cause delay in application processing. All applications, approvals, and contracts must be complete before you may advertise or represent this location as a Netmon Inc. Partner. Note that no binding agreement is formed until Netmon Inc. has finally approved this location as a Partner for this product line. Netmon Inc.'s approval shall only be indicated by its written notification to you of acceptance.

By (Signature):	Date:
Print Name:	Print Title: